

#### Agricultural Producers' Willingness to Accept Payments for Improving Water Resources in the Florida Aquifer

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# The Floridan Aquifer

• Among largest & most productive aquifers

- Supports urban, ag, forestry, & environmental water uses
- Not meeting state and federal environmental standards
- Need for a transformative modifications in regional production systems



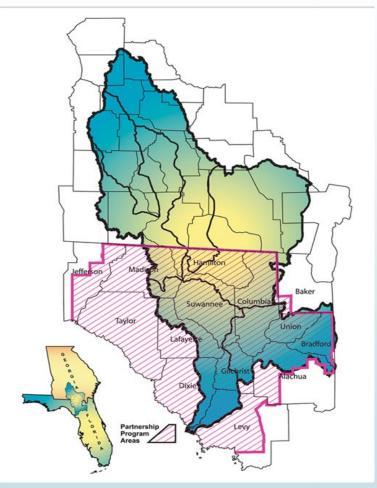
Fig: Upper Floridan Aquifer Region

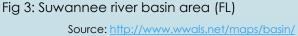


Fig: Aerial view of land within the UFA region Source: Google Maps

### Study Area

- Lower Suwannee river basin area
- Predominantly planted pine, pasture and agronomic crops (e.g. corn, peanuts, cotton, hay)
- 9000 farms in the region covering 1.3 million acres (Athearn, 2017)
- Around 1.9 million acres of pine forest, of which 83% represented by private forestland (FIA EVALIDator, 2020)





# Focus of the study

- Analyze row crop and forest landowners' preference for conservationbased incentive programs
- Estimate their willingness to accept (WTA) payments to incentivize BMP adoption

• Generate a supply curve for alternative management scenarios and water resource outcomes

#### Enterprise-level economics of row crops, stochastic modeling

Crop	Prog	Progressive System			Semi-progressive System			Conventional System		
	Min	Max	Mean	Min	Max	Mean	Min	Max	Mean	
Corn										
w/o fixed cost	(\$195)	\$573	\$173	(\$227)	\$618	\$141	(\$148)	\$562	\$194	
w/ fixed cost	(\$442)	\$315	(\$75)	(\$479)	\$369	(\$110)	(\$398)	\$327	(\$52)	
Peanut										
w/o fixed cost	\$69	\$857	\$449	\$75	\$783	\$459	\$67	\$836	\$412	
w/ fixed cost	(\$243)	\$547	\$139	(\$229)	\$474	\$150	(\$264)	\$508	\$81	

**Note:** Parenthesis () represents negative values



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#### Enterprise-level economics of pines, stochastic modeling

Crop	Intensive System		Semi-intensive System			Semi-intensive System w/ pinestraw raking			Natural System				
		Min	Max	Mean	Min	Max	Mean	Min	Max	Mean	Min	Max	Mean
Slash pine	EAV	\$8	\$62	\$33	\$6	\$66	\$31	\$44	\$72	\$51	\$4	\$49	\$26
	Rotation age	23	27	25	23	28	25	18	19	18	21	29	25
Loblolly pine	EAV	\$9	\$94	\$57	(\$4)	\$76	\$43	-	-	-	\$9	\$73	\$40
	Rotation age	19	26	21	20	29	23	-	-	-	17	25	21
Longleaf pine	EAV	-	-	-	-	-	-	\$3	\$41	\$24	(\$9)	\$22	\$7
	Rotation age	-	-	-	-	-	-	30	42	37	33	41	39

Note: Parenthesis () represents negative values; EAV represents Equivalent annual value



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#### **Economic and Environmental Tradeoffs**

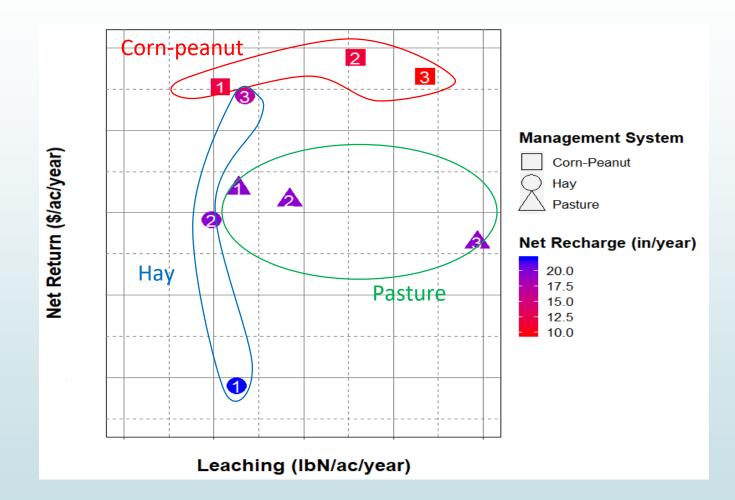


Fig: Relationship between net returns, nitrate leaching and net recharge for major crops in the UFA region



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# Best-Worst Choice Method

- Combines discrete choice experiments (DCE) and Best-Worst scaling (BWS)
- Allows comparison of utility of bundle attributes as well as produce WTA compensation estimates (Soto et al. 2016)

Attributes	Level						
Net return	\$20/acre decrease in net return						
Yields	5% increase in yield						
Cost-share reimbursement	85% cost-share reimbursement						
Enrollment	Availability of technical assistance						
Would you enroll in this program? Yes	Step 1:						
decision?	ou consider the most and the least preferable for making your enrollmen erred and one option as <u>the least preferred</u> )						
Most Preferred	Least Preferred						

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\$20/acre decrease in net return 5% increase in yield 85% cost-share reimbursement Availability of technical assistance

### Survey Attributes and levels

#### Row crops survey

Forest crops survey

Attributes	Description	Levels	Attributes	Description	Levels	
Net return	Change in net return on investment for a crop in one growing season under BMPs required by the program	<ul> <li>\$20/acre decrease</li> <li>\$10/acre increase</li> <li>\$20/acre increase</li> </ul>	Net return	Change in net return on investment (in terms of Net Present Value) over a single rotation under management practices required by the program	<ul> <li>\$100/acre decrease</li> <li>\$100/acre increase</li> <li>\$150/acre increase</li> </ul>	
Yields	Change on yields for a crop in one growing season under BMPs required by the program	- 5% decrease - No change - 5% increase	Reduction in production cost	Change in production cost under management practices required by the program	- \$25/acre increase - \$25/acre decrease - \$50/acre decrease	
Cost-share reimbursement	Percentage of the cost associated with BMPs start-up and/or installation that is reimbursed	- 60% - 75% - 90%	Incentive amount	Incentive amount provided for participating in the program	- \$5/acre/year - \$15/acre/year - \$30/acre/year	
Enrollment	Provisions to help ease the cost-share program enrollment process	<ul> <li>Availability of technical assistance</li> <li>Minimal paperwork requirements</li> <li>Minimal eligibility requirements</li> </ul>	Enrollment	Provisions to help ease the incentive program enrollment process	<ul> <li>Availability of technical assistance</li> <li>Minimal paperwork requirements</li> <li>Minimal eligibility requirements</li> </ul>	

#### **Expected Outcomes**

• Estimate the influence of specific program features on the likelihood of participation

• Estimate WTA for different attributes and their levels

• Help inform landowners choices about incentive program design and expected social value associated with policy interventions

#### WTA estimates from previous literature

Literature	Practice	WTA		
Matta et al. 2016	Delaying timber harvest up to 50 years	\$53/ha/year		
	Prescribed burning every 2- 3 years	\$9/ha/year		
Joshi et al. 2013	Forgo harvesting that cause substantial environmental quality effect	\$116/ha/year		
Mutandwa et al. 2019	Delaying harvest by 10 years with light thinning and enhanced provisions of ecosystem services	\$448/ha/year		

#### WTA and Participation

Figure 1. Predicted Responses by Bid level

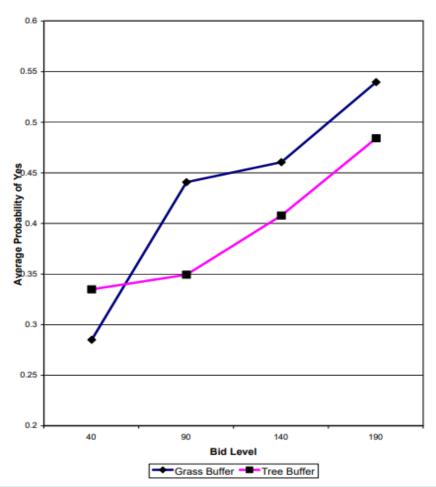


Fig: Agricultural landowners' Willingness to Participate in Streamside protection program based on incentive bid amount (Lynch et al. 2002)

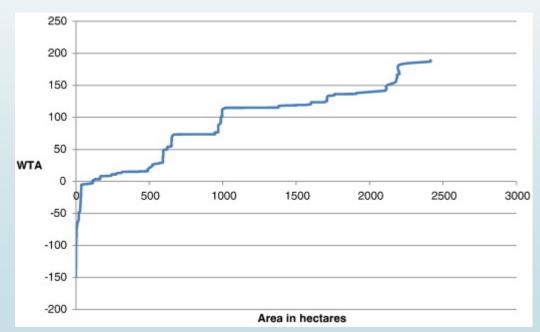


Fig: Relation between forest landowners' WTA and forest area set aside undisturbed (Vedel et al. 2015)



# Thank you!

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# Floridan Aquifer Collaborative Engagement for Sustainability

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